Fred Smith, CFA

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EDUCATION

2010 - 2014 CFA Institute

Chartered Financial Analyst

2007 - 2010 ABC University, UK

BSc (Mathematics), First Class Honours

BUSINESS EXPERIENCE

2012 - 2015 XYZ Capital Ltd, London, UK

Private equity firm with £100m AUM

Senior Associate

- Reviewed and led c. 100 equity and mezzanine deals/investments of which 10 were completed (total deal size \$1.5bn+) and 2, in manufacturing and consumer goods, were exited
- Managed projects and conducted financial and commercial due diligence for target companies across a number of industry sectors and product offerings covering both equity and debt
- Dissuaded team from pursuing two fraudulent manufacturing investments of around \$10m each after initiating extensive additional due diligence, also saving significant deal fees
- Created a complex two-phase LBO model associated with significant acquisition of bolt-on company for a multinational insurance platform
- Led a team to complete a 200-page target screening report for upstream oil and gas, including senior industry management interviews and created a short-list of target companies

2011 - 2012 ABC Securities, London, UK

Boutique investment bank

Associate

- Supervised a three-professional-team to undertake due diligence and to wrap up an investment memo for a newspaper client's restructuring and back door listing process
- Advised FTSE 100 client on a \$200 MM acquisition of a smaller competitor, supervising due diligence, financial valuation and modelling
- Initiated in-house cross-team Associate meetings to generate mid-level origination ideas to pitch to Managing Directors for incremental business development

2010 - 2011 Big4 Partnership, London, UK

Professional services firm

Assistant Manager, Audit

- Steered team of 5 to provide clients with professional Financial Assurance Service (Audit and Financial Reporting) majorly in manufacturing industry
- Analysed market trends, competitive landscape, margins and market share estimated for two major clients in the beverage and telco sectors
- Collaborated with senior management and team members from more than 11 nations

ADDITIONAL INFORMATION

- GMAT 720
- Manage personal value-investment portfolio achieving 15.9% annualised return
- Raised £3,600 for xyz charity, by running 2012 London Marathon
- Captained weekend football league team, winning successive championships (2010/2011)
- Advanced knowledge of Bloomberg, Business Objects, Hyperion, C++
- Interests include monitoring geopolitical events and publishing views on personal blog

Languages: English (native), French (fluent), German (conversational)

Nationality: British